

Kevin Tammearu

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International relations and foreign trade

Young entrepreneur and political activist with high interest for international relations and foreign trade. Relevant skills in face to face, business to business sales and networking in private and public sector. Salient experience in teamwork, leadership and focused on creating a more liberal society.

Education and technical skills

Tallinn University of Technology · 2012-2016

Undergraduate, Public Administration and Political sciences

Modules included:

Public relations; Expression and dispute studies; Diplomacy; Innovation; Technology governance; Social media (Facebook · Twitter) · Microsoft Office ·

Work experience and language skills

British Embassy in Tallinn 11.2015 UK-Estonia TechLink Manager

Creating public and private partnerships between the UK and Estonia in technology, science and innovation. Managing a team of 4. Highlight: leading a trade mission resulting in deals worth several million euros (specific value undisclosed).

British Embassy in Tallinn 06.2015-11.2015 Junior Investment Adviser at the UK Trade and Investment department

Research, campaigns and event management, administrative support.

Conference in Tallinn 02.2015- current day; Managing partner

Business tourism, conference services and management, event management, project management, hosting business delegations, marketing, B2B sales, destination management, destination promotion.

Sell It 12.2013- 12.2014 Sales consultant

Face to face media solutions sales. Planning, prospecting, connecting, investigating needs, validating needs, proposing solutions, demonstrating value, negotiating, closing, implementing.

Estonian Reform Party 08.2013-10.2013 Regional chief of 'Health Tour' in Ida-Viru-, Lääne-Viru- and Järvamaa.

Managing regional street campaigns. Creating connections, creating emotions, pitching candidates, dealing with objections.

Vapiano 09.2012-06.2013 Administrator

Connecting, establishing contact, conducting payments, trilingual servicing.

Maidla Mõisa Köök 06.2010-09.2012 Head waiter

Managing catering events. Staff management, conducting trainings, connecting, validating needs.

- **Estonian** Mother tongue
 - **English** Professional working proficiency
 - **Russian** Limited working proficiency
 - **German** Elementary proficiency
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Political activity and trainings

11.2010-k.a. **Estonian Reform Party Youth (ERP; 2010- current day) and Estonian Reform Party (ERP; 2012-current day)** –

- 11.2013-10.2014 ERPY Chairman of Tallinn association
- 11.2013-04.2014 ERPY Member of the national board
- 04.2014-03.2016 Secretary of Foreign Affairs
- 05.2014-current day ERP Chairman of Kiviõli region

10.2013- 10.2014 **Tallinn City Youth Council** – councilor

06.2014 – 05.2016 **European Liberal Youth (LYMEC)** – Inner auditor, delegation leader

Trainings: Time management, team building motivation, strategic planning, street campaign management, debating, public opinion research, argumentation, public speaking, media communication, political strategies, sales trainings.

Additional information

B-category driving licence; hobbies: Ballroom dancing, basketball