

Ruslan
Abdurakhman



International
Business
Developer and
Business
Analyst

ABOUT ME

No matter the fact, that I was born in Russia, I spent almost my whole life somewhere else. I had the chance to meet people of different nationalities and backgrounds and I'm comfortable with it, moreover i'm able to relate in an international and multicultural environment without any issue.

I developed a strong passion for Project Management and Process optimization in any business field. I don't only look towards internationalization but also towards business' internal management and organization. I've got a polyhedric profile which allows me to deal not with just one area, and I consider myself as a divergent person.

EDUCATION

B.SC IN ECONOMICS AND INTERNATIONAL TRADE AT CA' FOSCARI - UNIVERSITY OF VENICE

September 2018 - Present
<https://www.unive.it/pag/1899/>.

MA IN INTERDISCIPLINARY RESEARCH IN EASTERN EUROPEAN STUDIES AT UNIVERSITY OF BOLOGNA

September 2014 - December 2016
<https://corsi.unibo.it/2cycle/mirees>

CONTACT

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EXPERIENCE

KUOKKO S.R.L. - TREVISO

Intern - Junior Account SEP 2019 - DEC 2019
<https://www.kuokko.com/>

Innovative Food Industry Start-Up.

- Customer Care.
- Data Entry and Back-Office
- Mediation between clients and IT dep.
- Point of contact for Foreign Clients (in particular Russian speaking ones).
- Market researches for database creation.

PREVINET S.P.A. - TREVISO

Intern - Junior Account MAY 2019 - JUL 2019
<http://www.previnet.it/>

International Clients Department

- Financial services administration.
- Financial management.
- Dealing with stakeholders.
- International markets.
- IT and Finance.

**BA IN INTERNATIONAL RELATIONS AND
DIPLOMACY AT UNIVERSITY OF BOLOGNA**

September 2011 - July 2014
<https://corsi.unibo.it/1cycle/InternationalDiplomaticRelations>

HIGH SCHOOL DIPLOMA AT HIGH SCHOOL

"LICEO P.PALEOCAPA"
September 2006 - July 2011

LANGUAGES

ITALIAN: MOTHER TONGUE
ENGLISH: PROFICIENT (C2)
RUSSIAN: ADVANCED (C1)
GERMAN: ELEMENTARY (A2)
FRENCH: ELEMENTARY (A2)

SKILLS

DATA ANALYSIS
LEADERSHIP
ECONOMICS
RESEARCH
MS OFFICE
PROJECT MANAGEMENT
PROCESS OPTIMIZATION
ADVANCED EXCEL
INNOVATION

OTHER SKILLS

SINGER
MUSICIAN (PIANO & GUITAR)
COMPOSER

ROSSIGNOL LANGE S.R.L. - TREVISO

Intern - Risport Sales SEP 2018 - DEC 2018
and Marketing Department
<http://www.rossignol-lange.it/>

- Research and market analysis, in order to develop the business, with new clients in the Russian geo-economic area.
- Research in the area of logistics and customs concerning EX-W deliveries towards the Russian geo-economic area.
- Promoting the business with Social Media Marketing in the Russian speaking markets.

BILT S.R.L. - FERRARA

Support Consultant JUN 2018- SEP 2018
<http://www.bilt srl.com/>

- Support to the opening of the new branch of the business in Russia.
- Market researches, and analysis of the competitors
- Translation and correction of Datasheet
- Marketing strategies in order to promote the products in the Russian market.

ITALIAN TRADE AGENCY - MOSCOW

Intern - Trade Analyst SEP 2017- DIC 2017
<https://www.ice.it/it/mercati/russia/mosca>

- Analysis of data, concerning trade and economic relations related to Russia and Italy towards other countries.
- Research and Writing of papers, about macroeconomics and development of the Russian market.
- Support to the various offices of the Agency for various tasks assigned to me.

COURSES

PROJECT MANAGEMENT

SEPTEMBER 2019

INNOVATION MANAGEMENT

FEBRUARY 2019 - JUNE 2019

ACCA certificate at ACCA

April 2017 - Present